

### Q3 2025

# HEPTAGON FUTURE TRENDS EQUITY FUND\*

\* A sub-fund of Heptagon Fund ICAV

The Fund has been classified as an Article 8 for the purposes of the EU's Sustainable Finance Disclosure Regulation. This is a marketing communication. Please refer to the Prospectus of the Fund and the KIID before making any final investment decisions. Please see <u>Prospectus</u> for further information on the Fund's environmental and/or social characteristics and relevant sustainability risks.

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Heptagon Capital, 63 Brook Street, Mayfair, London W1K 4HS Tel: +44 20 7070 1800 (FRN 403304)

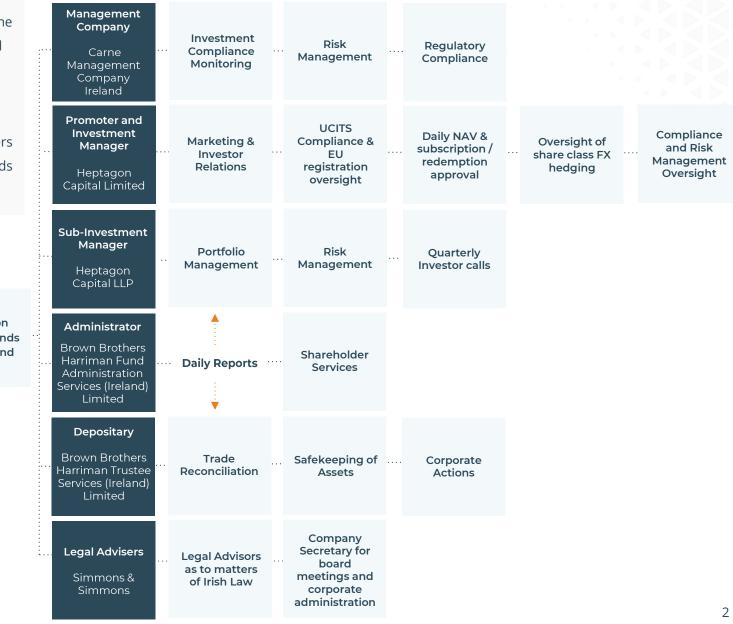
Authorised & Regulated by the Financial Conduct Authority 12 Endeavour Square, London, E20 1JN

### **IRISH UCITS FUND STRUCTURE**

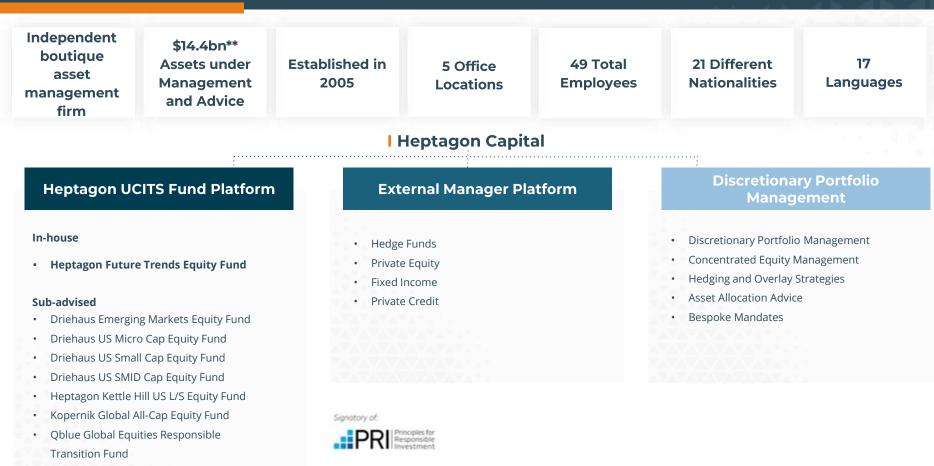
The diagram below explains the Irish UCITS fund structure and the relationship between the Investment Manager, Sub-Investment Manager and other relevant service providers for the Heptagon Future Trends Equity Fund.

Heptagon Fund ICAV (domiciled in Ireland)

Heptagon Future Trends Equity Fund



### **INVESTMENT MANAGER – HEPTAGON CAPITAL**



WCM Global Equity Fund ٠

Yacktman US Equity Fund

PRI is a leading global network for investors who are committed to integrating environmental, social and governance considerations into their investment practices and ownership policies. Heptagon Capital signed the UN PRI on 10th July 2019.

\*Heptagon Capital includes Heptagon Capital Limited, licensed to conduct investment services by the Malta Financial Services Authority and Heptagon Capital LLP, authorised and regulated by the Financial Conduct Authority 3 \*\* As of 30/06/2025

### HEPTAGON CAPITAL PERSONNEL

	Heptagon Founding Partners		
<b>Eran Ben-Zour</b> Founding Partner	<b>Tarek Mooro</b> CEO & Founding Partner	<b>Fredrik Plyhr</b> Founding Partner	
	Manager of Future Trends Fund		
	<b>Alexander Gunz</b> (Fund Manager) 28 years' experience		
	Investment Team		
<b>Arnaud Gandon</b> (Partner and CIO) 26 years' industry experience	<b>Daniel Too</b> (Director) 19 years' experience	Graham WilkinsJamie Collier(Jr. Portfolio Manager)(Associate)18 years' experience3 years' experience	
	Corporate/ Legal/ Compliance		
<b>Robert Rosenberg,</b> CFA (Partner & COO)		<b>Darryl Vine</b> Managing Director – Head of Compliance	
	Business Support		
Rebecca Simmons (Director) Melissa Zuanella (Director) Marldon Smalling (Chief Technology Officer) Andrew Zarb (Head of Fund Operations & VP) Rachel Neill (Head of Sustainability) Gabriela Strassberg (Vice President) Johanna Claesson (Vice President)	Clementina Baena (Vice President) Francesca Pace Gouder (Vice President) Alisa Mulic (Senior Associate) Julia Azzopardi (Senior Associate) Loucas Louca (Senior Associate) Martina Georgieva (Associate) Matteo Catanzaro (Associate)	ent) Max Norton-Steele (Analyst) Mathias Bartolo (Analyst)	
	Institutional Sales		
	18 dedicated professionals		

18 dedicated professionals

### BIOGRAPHY



Alexander Gunz Fund Manager Alex joined Heptagon Capital in January 2011. His role includes managing the Heptagon Future Trends Equity Fund, as well as involvement in Heptagon's multimanager programme for discretionary clients. Alex started his career in financial services in 1997, working for Hoare Govett as an analyst before moving to Credit Suisse where he became a top-ranked analyst covering European telecoms operators. Following Credit Suisse and before joining Heptagon Capital, Alex held senior roles at JP Morgan and Friedman Billings and Ramsey. Alex has a degree in Philosophy, Politics and Economics from Worcester College, University of Oxford and a Masters in English Literature from Queen Mary College, University of London. Alex also has an Honours Diploma in Wine and is a published novelist.

**J**It is not the strongest of the species that survive, nor the most intelligent but the ones most responsive to change.

#### **Charles Darwin**

Businesses exposed to long - term future trends	Concentrated (~25 holdings) Low turnover 98% active share*	All cap Unconstrained Benchmark / style agnostic	Proprietary investment process	Strong commitment to responsible investing
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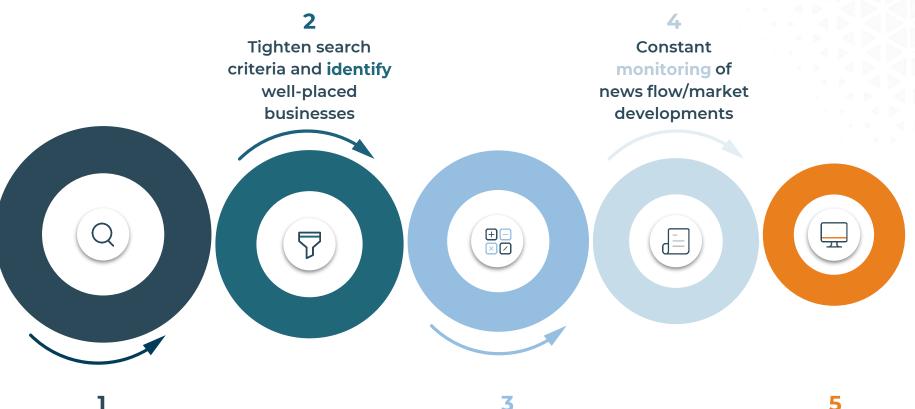
	Strategy	Launch date	AUM (\$m)**
Future Trends Equity Fund	Long only	January 2016	95

\*Active share data as of 31/05/25; Source: Morningstar. Fund benchmark is MSCI World NR (USD) \*\* AUM as of 30/06/2025 \*On 12/03/2018 the strategy changed from Helicon to Future Trends.

### FUTURE TRENDS, A TRULY PAN-THEMATIC PORTFOLIO



### **INVESTMENT PROCESS**



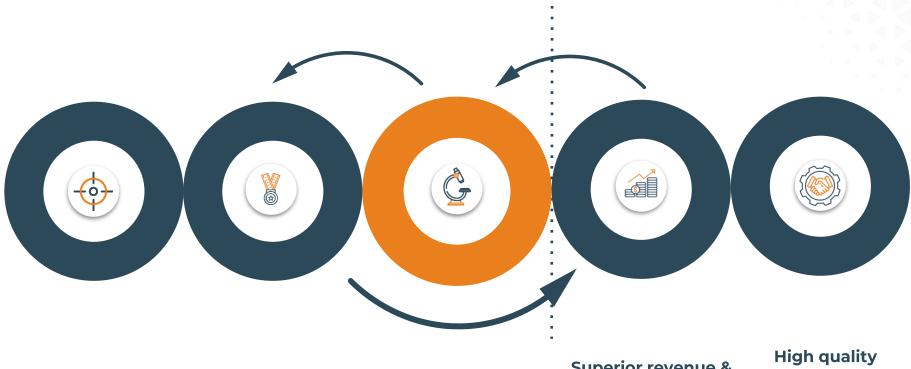
Conduct **research** on long-term themes, **screen** for attractive businesses and apply ESG exclusion criteria Detailed financial modelling, valuation, due diligence & company ESG considerations 5 Stock portfolio ~25 names

The illustration above highlights certain key processes and/or metrics utilised in connection with the strategy and is not intended to depict the entire investment management process. There can be no assurance that any investment process or strategy will achieve its investment objectives.

### **STOCK SELECTION**

#### **|** Quantitative Factors

**| Qualitative Factors** 



> 75% revenue exposure to theme Leading market position

Above average R&D spend Superior revenue & free cashflow generation; no lossmaking businesses High quality ESG-focused management teams

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### **PORTFOLIO CONSTRUCTION**

Number of holdings	~25 businesses High conviction approach with >50% of Fund in top-10 holdings
Position size	Determined by conviction (and market capitalisation of businesses) Average position size: 4.5% Soft limits of minimum 2.5%, maximum 7% weight
Portfolio turnover	Low; targeting no more than 25% p.a Clear sell discipline Regular <i>intra</i> -portfolio rebalancing
Holding period	Potentially indefinite Average holding period of c50 months
Cash position	Typically <3%, under normal market conditions
Currency	Unhedged, free-floating
Benchmark	MSCI World NR USD

Note: The first four factors listed above are guidelines and remain at the discretion of the Fund Manager. The last two factors are subject to review and at the discretion of the Directors of the Fund.

### **FUTURE TRENDS PORTFOLIO**

#### as of 31/05/2025



Sources: Heptagon Capital, Bloomberg.. Note, the above figures may not sum to 100% owing to residual cash held in the portfolio.

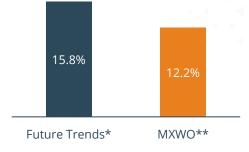
### **KEY FINANCIAL METRICS**

Revenue Growth (3Y CAGR) 2025-2028E

#### **Earnings Growth (3Y CAGR)** 2025-2028E **FCF Growth (3Y CAGR)** 2025-2028E







Net debt/EBITDA (x) 2024A

0.8

Future Trends\*



I 1Y forward P/E (x) 2025E



Past performance is no guide to future performance and the value of investment and income from them can fall as well as rise.

3.3%

MXWO\*\*

3.4%

Future Trends\*

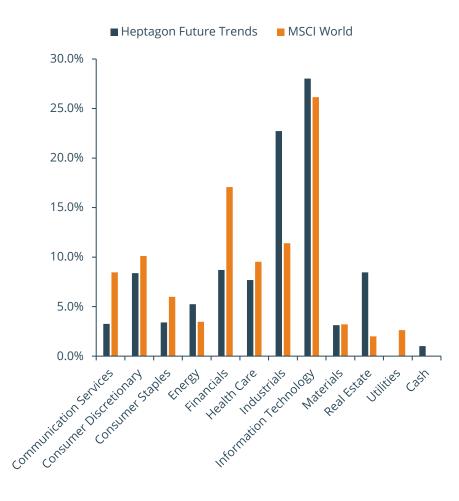
Sources: MSCI, Bloomberg, Heptagon Capital. \*Weighted average for the Fund. \*\*MSCI World NR USD.

MXWO\*\*

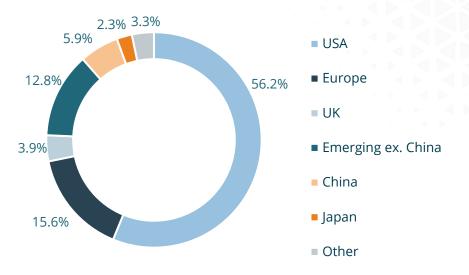
### **UNCONSTRAINED ALLOCATION**

#### as of 30/06/2025

#### Sector Exposure



#### I Geographic Exposure (by revenues)\*



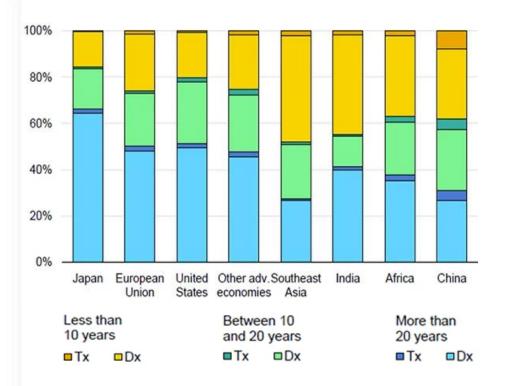
#### I Market cap breakdown

Size	Definition**	HFT Exposure
Small	<\$10bn	16.1%
Mid	\$10-\$20bn	10.7%
Large	>\$20bn	72.2%
Cash		1.0%
Total		100.0%

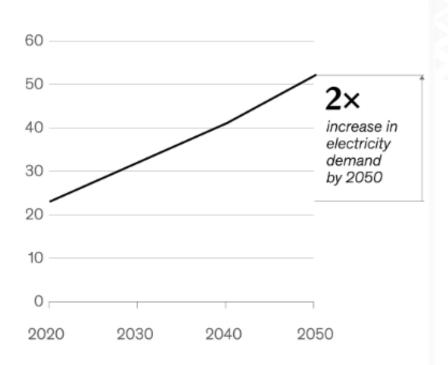
#### Past performance is no guide to future performance and the value of investment and income from them can fall as well as rise.

Sources: FactSet, MSCI, Company reports Heptagon Capital as of 30/09/2024. Geographic exposure relates to end-market revenue exposure of the businesses in the Fund, based on available information and for the most recent financial year.

### POWER AND ELECTRIFICATION CASE STUDY



#### I Growing power demands (petawatt hours)



**|** Ageing grids

### **POWER AND ELECTRIFICATION EXPOSURE: EMCOR GROUP**

#### as of 30/06/2025

- Speciality contractor with 30Y history of installing, operating and maintaining critical infrastructure.
- Unrivalled scale (40,000 employees, 400+ locations) and • decentralised business model as core competitive advantages
- Strong track record, consistent growth in backlog and cash . conversion (100% conversion targeted over cycle)
- High visibility with \$9.0bn diversified order backlog. Guidance raised twice YTD
- Strong ESG credentials, with best-in-class industry safety • record and AA rating from MSCI

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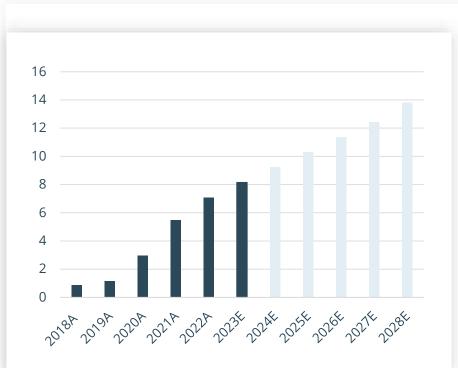
#### I Cumulative Alpha above MSCI World NR (USD)



3Y forecast revenue growth	6.6%	3Y forecast FCF growth	10.6%	Forecast P/E	22.9x
3Y forecast EPS growth	7.5%	Net debt to EBITDA	-1.0x	Forecast FCF yield	5.0%

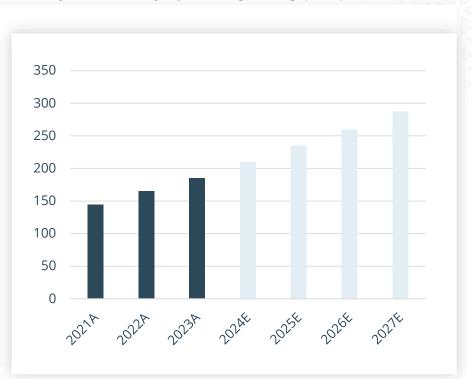
Past performance is no guide to future performance and the value of investments and income from them can fall as well as rise.

### **CYBERSECURITY CASE STUDY**



#### **I Cybercrime is increasing** (\$tr total cost)

#### I Cybersecurity spending rising (\$bn)



### **CYBERSECURITY EXPOSURE: PALO ALTO NETWORKS**

#### as of 30/06/2025

- Leading next-generation global cybersecurity provider, supported by long-term secular tailwinds.
- Only cyber business with fully-integrated, cloud native platform
- \$104bn addressable market, which Palo Alto is outgrowing by a factor of at least 2x.
- 80%+ recurring revenues provides high visibility
- Strong ESG credentials, with 2030 commitment to net neutrality and AA rating from MSCI

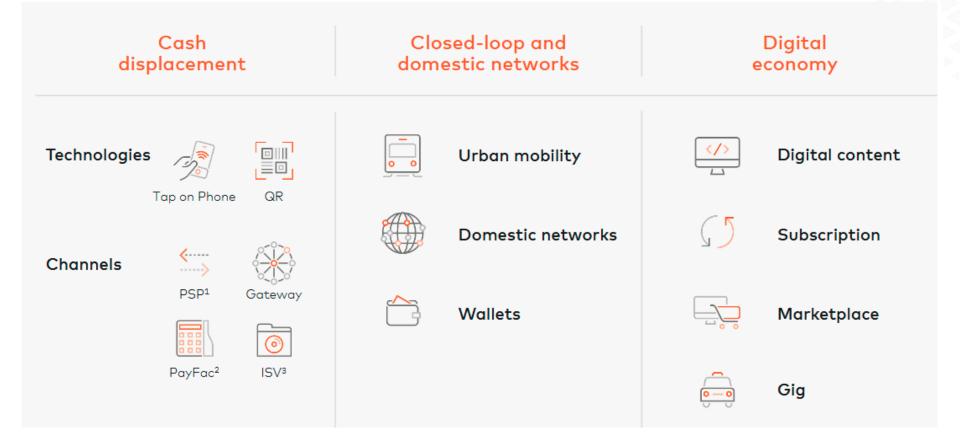




3Y forecast revenue growth	13.5%	3Y forecast FCF growth	13.1%	Forecast P/E	53.9x
3Y forecast EPS growth	14.6%	Net debt to EBITDA	-0.6x	Forecast FCF yield	1.1%

Past performance is no guide to future performance and the value of investments and income from them can fall as well as rise.

#### I The secular shift starts with cash displacement



### **CASHLESS SOCIETY EXPOSURE: MASTERCARD**

#### as of 30/06/2025

- #2 largest global payment network with c30% market share
- Unparalleled global reach in terms of network and acceptance.
- Virtuous circle business model based around growth, diversification and build. Clear differentiation versus closest peer through value-added services portfolio
- High growth, high margin business model with consistent capital returns to shareholders
- Strong ESG credentials, with remuneration of all employees linked to sustainability objectives. AA rating from MSCI.

#### I Cumulative Alpha above MSCI World NR (USD) 450% 400% First purchase: 350% January 2016 300% Minn 250% 200% 150% 100% 50% 0% 4.eb.16 141725 404.2A -50% \$ For illustrative purposes only ΞÐ ר

3Y forecast revenue growth	11.0%	3Y forecast FCF growth	17.1%	Forecast P/E	35.8x
3Y forecast EPS growth	13.3%	Net debt to EBITDA	0.6x	Forecast FCF yield	2.6%

Past performance is no guide to future performance and the value of investments and income from them can fall as well as rise.

Sources: Heptagon Capital, FactSet, Bloomberg

#### I MSCI World Index Top – 10 constituents and weights

	4.6%
Microsoft	4.5%
<b>É</b>	4.2%
amazon	2.7%
Alphabet	2.6%
ο Meta	2.0%
BROADCOM <sup>®</sup>	1.5%
T	1.4%
J.P.Morgan	1.0%
VISA	0.9%
	Top – 10: 25.2%

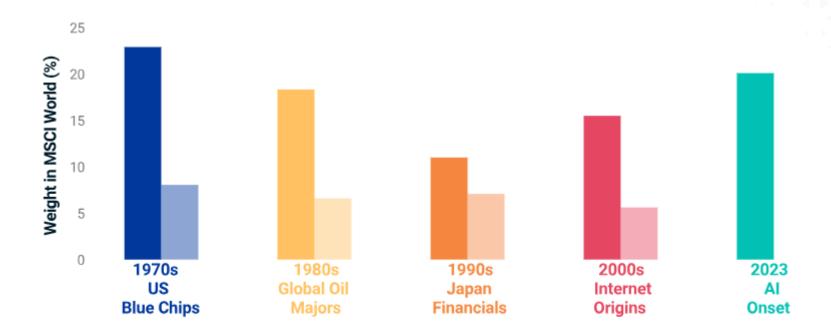
#### I Heptagon Future Trends Fund Top – 10 constituents and weights

	5.6%
DOORDASH	5.3%
CHENIERE	5.2%
<b>QUANTA</b>	5.2%
arm	5.1%
INTUITIVE surgical®	5.1%
mastercard	5.0%
ASML	4.8%
xylem	4.6%
	4.6%
	Top – 10: 50.6%

Past performance is no guide to future performance and the value of investment and income from them can fall as well as rise.

### LESSONS FROM THE PAST

#### I Leaders from each era had a much small market weight a decade later



Darker shades indicate weight of 10 largest stocks at peak concentration (dates noted above). Lighter shades indicate weight of the same 10 securities one decade later.

Past performance is no guide to future performance and the value of investment and income from them can fall as well as rise.

### **INVESTING FOR THE LONG-TERM**

### I Stocks owned since...

2016	CHENIERE	EQUINIX	INTUITIVE surgical®	mastercard	novo nordisk <sup>®</sup>
2017	ASML				
2018	ΜΩΨΙ	PROLOGIS			
2019	First Solar.				
2021	airbnb	SIG			
2022	xylem				
2023	GXO	<b>(() ( ) (</b> ) <b>( ) () ()(</b>			

Factor	<b>Global Penetration</b>	Future Trends Exposure
8 Corporate workloads in the cloud	~30%	
Digital payment volumes	~25%	mastercard
Retail purchases made online	~20%	PROLOGIS
Renewables share of energy industry	~15%	First Solar.
Operations performed with minimally invasive surgery	~10%	
Diabetes and obesity sufferers currently treated	<10%	novo nordisk
Non-meat-based global protein consumption	<5%	ΜΩΨΙ
Al spend as a % of total software spend	~1%	ASML

The illustrations above highlight certain key businesses that may be represented in the strategy and are not intended to depict the entire investment universe.

### SELL DISCIPLINE

#### These factors may not be mutually exclusive:



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## SELL CASE STUDIES

#### I Selected case studies (listed alphabetically)

Stock		Period Owned	<b>Performance</b> (from purchase to sale date)	<b>Investment Case</b> (at purchase)	Sell motivation	<b>Performance</b> (from sale date to 31/12/24)
Alibaba	E2 Alibaba.com	04/18 – 11/21	-25%	<ul> <li>Dominant in Chinese e-commerce and cloud</li> <li>Longer thematic runways vs developed markets</li> <li>Government supportive to mega-cap tech</li> </ul>	<ul> <li>Increasing government regulation</li> <li>Deteriorating visibility into financials</li> <li>Emerging competitive pressures</li> </ul>	-33%
Aptiv	• A P T I V •	12/20 - 01/24	-42%	<ul><li>Significant outgrowth vs market</li><li>Partnership with all core OEMs</li><li>Exposure to EV and AV trends</li></ul>	<ul> <li>Industry structural over-capacity</li> <li>Supply chain issues</li> <li>Cyclical factors trumped secular drivers</li> </ul>	-55%
Chegg	Chegg	03/20 - 03/24	-67%	<ul> <li>Education sector poised for digitalisation</li> <li>Leading platform with subscription model</li> <li>FCF positive and returning cash</li> </ul>	<ul> <li>LLMs cannibalising edtech model</li> <li>Post-pandemic demand normalisation</li> <li>Consistently lowered financial guidance</li> </ul>	-93%
Illumina	illumına <sup>.</sup>	01/16 - 08/20	56%	<ul> <li>Leading diagnostics franchise</li> <li>Beneficiary of healthcare digitalisation trend</li> <li>Strong track record of execution</li> </ul>	<ul> <li>Deterioration in financial performance</li> <li>Value-destructive M&amp;A</li> <li>Change in senior management</li> </ul>	-60%
Vestas	Vestas	03/18- 12/24	9%	<ul> <li>#1-player in wind turbine space</li> <li>Secular driver: renewables growth</li> <li>Secular driver: energy independence</li> </ul>	<ul> <li>Supply chain issues, rising costs</li> <li>Poor execution</li> <li>Anti-renewable sentiment; alternative sources</li> </ul>	-67%

*Sources: Heptagon Capital, Bloomberg* For illustrative purposes only

### TRACK RECORD

#### as of 30/06/2025

#### | Performance

	YTD	2024	2023	2022	2021	1 year	3 year	5 year	Inception to date*
Future Trends	5.1%	2.0%	12.0%	-19.8%	7.6%	0.9%	9.9%	5.4%	9.9%
MSCI World NR USD	9.5%	18.7%	23.8%	-18.1%	21.8%	16.3%	18.3%	14.5%	12.4%
Morningstar Category**	9.5%	12.9%	22.8%	-26.8%	13.7%	11.9%	15.3%	9.6%	10.6%***

Future Trends returns are for the C share class (IE00BYWKMJ85). Currency is displayed in USD. Returns over one year are annualised.

#### **| Additional Statistics**

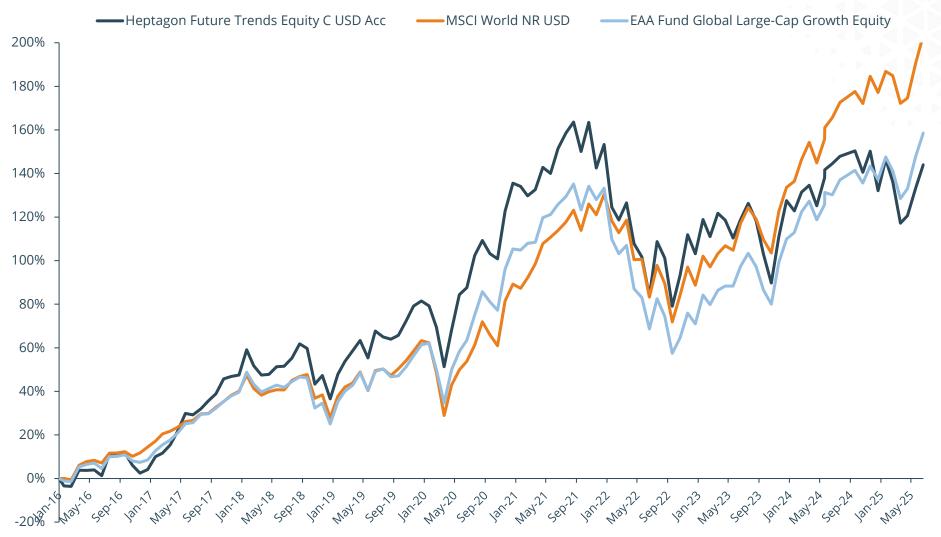
01/02/2016 to 31/03/2025	Fund	MSCI World
Beta	1.08	1.00
Up Capture Ratio	1.12	1.00
Down Capture Ratio	1.07	1.00
Sharpe Ratio	0.44	0.66
Tracking Error (%)	8.33	0.00

#### Past performance is no guide to future performance and the value of investment and income from them can fall as well as rise.

\*Since inception 12/01/2016. \*\*Morningstar Category: EAA Fund Global Large-Cap Growth Equity. \*\*\* Morningstar Category: ITD as of 01/02/2016 -30/06/2025 Source: FactSet, Morningstar, Bloomberg

### PERFORMANCE

as of 30/06/2025



Past performance is no guide to future performance and the value of investment and income from them can fall as well as rise.

Sources: Morningstar

### FUTURE TRENDS PERFORMANCE SINCE INCEPTION

#### as of 30/06/2025

		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year	Excess Return
2016	Fund	-3.38%*	-0.24%	7.66%	-0.06%	0.23%	-2.55%	9.81%	-0.88%	1.39%	-5.10%	-3.40%	1.60%	4.10%*	-10.33%*
2010	MSCI	-5.98%	-0.74%	6.79%	1.58%	0.56%	-1.12%	4.22%	0.08%	0.53%	-1.94%	1.44%	2.39%	14.44*	-10.3370
2017	Fund	5.74%	1.45%	3.32%	5.54%	6.66%	-0.53%	2.12%	2.85%	2.37%	4.90%	0.75%	0.45%	41.67%	19.27%
2017	MSCI	2.41%	2.77%	1.07%	1.48%	2.12%	0.38%	2.39%	0.14%	2.24%	1.89%	2.17%	1.35%	22.40%	15.2770
2018	Fund	7.86%	-4.61%	-2.80%	0.17%	2.40%	0.16%	2.45%	4.22%	-1.31%	-10.25%	2.76%	-7.31%	-7.42%	1.29%
2010	MSCI	5.28%	-4.14%	-2.18%	1.15%	0.63%	-0.05%	3.12%	1.24%	0.56%	-7.34%	1.14%	-7.60%	-8.71%	1.2070
2019	Fund	8.28%	3.98%	3.13%	3.02%	-4.88%	7.92%	-1.63%	-0.61%	1.07%	4.03%	3.92%	1.30%	32.91%	5.24%
2015	MSCI	7.78%	3.01%	1.31%	3.55%	-5.77%	6.59%	0.50%	-2.05%	2.13%	2.54%	2.79%	3.00%	27.67%	5.2470
2020	Fund	-1.24%	-5.49%	-10.65%	11.18%	9.55%	1.77%	7.86%	3.40%	-2.87%	-1.19%	10.89%	5.77%	29.80%	13.90%
2020	MSCI	-0.61%	-8.45%	-13.23%	10.92%	4.83%	2.65%	4.78%	6.68%	-3.45%	-3.07%	12.79%	4.24%	15.90%	13.9070
2021	Fund	-0.63%	-1.85%	1.25%	4.40%	-1.14%	4.77%	2.79%	1.96%	-5.14%	5.35%	-7.92%	4.44%	7.55%	-14.27%
2021	MSCI	-0.99%	2.56%	3.33%	4.65%	1.44%	1.49%	1.79%	2.49%	-4.15%	5.66%	-2.19%	4.27%	21.82%	14.2770
2022	Fund	-11.37%	-2.62%	3.59%	-8.25%	-2.94%	-8.90%	13.60%	-3.62%	-10.99%	8.02%	9.57%	-4.13%	-19.80%	-1.65%
LULL	MSCI	-5.29%	-2.53%	2.74%	-8.31%	0.08%	-8.66%	7.94%	-4.18%	-9.30%	7.18%	6.95%	-4.25%	-18.14%	1.0370
2023	Fund	7.74%	-3.58%	5.06%	-1.42%	-3.78%	4.06%	3.40%	-3.53%	-7.06%	-6.50%	11.23%	7.79%	3.15%	-5.73%
2023	MSCI	7.08%	-2.40%	3.09%	1.75%	-1.00%	6.05%	3.36%	-2.39%	-4.31%	-2.90%	9.38%	4.91%	8.88%	3.7570
2024	Fund	-2.05%	3.89%	1.37%	-4.00%	5.69%	1.55%	1.13%	1.41%	0.98%	-3.93%	4.05%	-7.26%	2.03%	-16.64%
2024	MSCI	1.20%	4.24%	3.21%	-3.71%	4.47%	2.03%	1.76%	2.64%	1.83%	-1.98%	4.59%	-2.61%	18.67%	-16.64%
	Fund	6.23%	-4.19%	-8.04%	1.56%	5.82%	4.51%							5.13%	4.050/
2025	MSCI	3.53%	-0.72%	-4.45%	0.89%	5.92%	4.32%							9.47%	-4.35%

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### FUTURE TRENDS EQUITY FUND PARTICULARS

Legal Structure	An open-ended umbrella type investment vehicle authorised pursuant to the European Communities (Undertakings for Collective Investment in Transferable Securities) Regulations 2011, as amended.
Share Classes	A (Retail) / B (Retail) / C (Seed) / I (Institutional)
ISIN / Bloomberg Ticker	A IE00BYWKMH61 B IE00BYWKML08 C IE00BYWKMJ85 I IE00BYWKMK90
Exchange Listed	None
Registered for Retail Sale	Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Norway, Spain, Sweden, Switzerland, UK
Registered for Accredited Investors	Singapore (CISNET restricted scheme)
Tax Transparent	Austria, Germany, UK
Minimum Investment	A = \$15,000 / B = \$15,000 / C = \$1,000,000 / I = \$2,000,000
Management Fee	A = 1.50% / B = 1.95% / C = 1.00% / I = 1.15%
Subscriptions	Daily - T+2 Settlement
Redemptions	Daily - T+3 Settlement
Lock-up Provision	None
Leverage	None
Investment Manager	Heptagon Capital
Management Company	Carne Management Company Ireland
Depositary	Brown Brothers Harriman Trustee Services (Ireland) Limited
Administrator	Brown Brothers Harriman Fund Administration Services (Ireland) Limited
Lawyers	Simmons & Simmons LLP, Dublin
Auditor	Grant Thornton LLP

The above terms are for the Heptagon Future Trends Equity Fund. Particulars for Heptagon Future Trends Equity Hedged Fund are available on request.



# **APPENDICES**

### **EXTENSIVE THEMATIC LIBRARY**



### ONGOING DUE DILIGENCE

### ~100 corporate interactions annually as well as trade shows; both real world and virtual



### **AVOID THE HYPE**



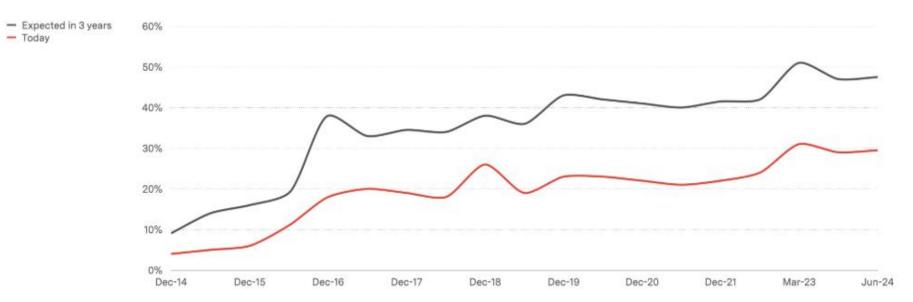
#### A quarter of CIOs have launched something – but 40% don't plan anything until at least 2026

#### CIO expected timing for first LLM projects in production, March 2025

	Already deployed at least one project	H1 2025	H2 2025	2026	Later or no plan	
0%	25	%	50%		75%	100%

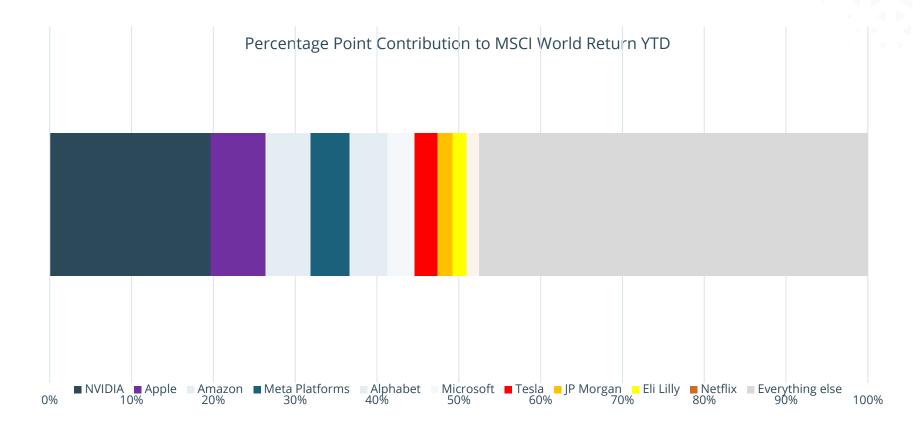
### THE FUTURE CAN TAKE A LONG TIME

#### I Cloud is old and boring – but still only 30% of workflows



Enterprise workloads in public cloud

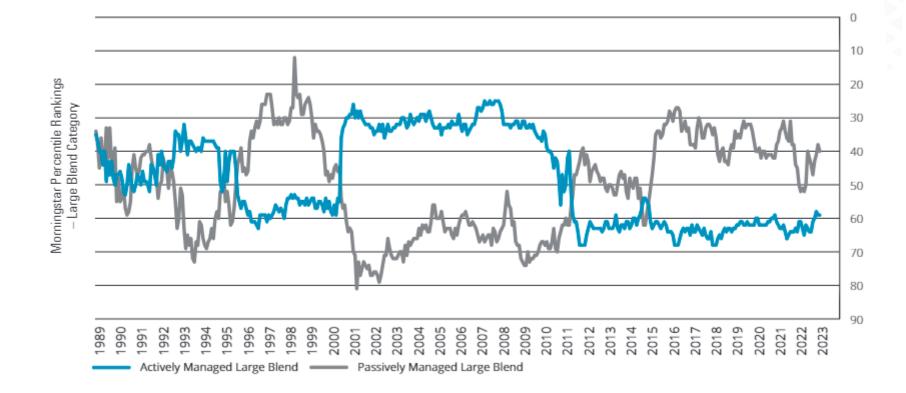
# I ~50% of the MSCI World's 2024 return came from 7 and over 50% from just 10 stocks. NVIDIA alone accounted for 20% of the market's return



Past performance is no guide to future performance and the value of investment and income from them can fall as well as rise.

*Source: FactSet, Heptagon Capital* For illustrative purposes only

#### I Active and passive outperformances are cyclical (rolling monthly 3-year periods, 1989-2023)



Past performance is no guide to future performance and the value of investment and income from them can fall as well as rise.

### **COMMITMENT TO SUSTAINABILITY**

I Future Trends integrates ESG strategies from across Heptagon's sustainable investing framework as an intrinsic part of the investment process.







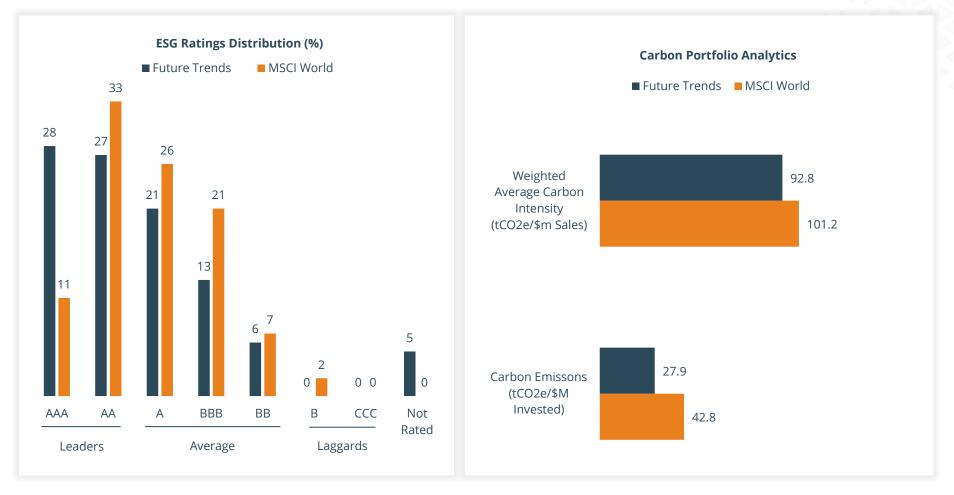
SFDR Classification Article 8

Past performance is no guide to future performance and the value of investment and income from them can fall as well as rise.

### FUND ESG POSITIONING

I Enhanced Future Trends risk adjusted returns and improved ESG characteristics vs MSCI World

55% of the portfolio is invested in ESG Leaders and the weighted average carbon intensity is 9% below the benchmark



Past performance is no guide to future performance and the value of investment and income from them can fall as well as rise.

Source: Heptagon Capital, Calculated on MSCI Analytics, MSCI ESG Research as of 30/09/2024. ESG Ratings are on a scale of AAA to CCC. MSCI Carbon Metrics include Scope 1+2 emissions and are based on a \$1,000,000,000 portfolio allocation. ESG Ratings and Carbon Analytics cover equities held in the portfolio only.

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