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Heptagon Capital Announces Three New Executive Hires to Strengthen the Institutional Sales Division and Enhance their Sustainable Strategy

London-based investment firm Heptagon Capital has announced three new executive hires. As part of accelerating expansion across global markets, Greg Morris, former Head of UK Institutional Business Development & Sales at abrdn, has been hired as the Head of Sales, to lead the firm's institutional and wholesale sales division. Strengthening further the firm's influential Nordic presence, Michael Eriksson, former Head of Sales at Lancelot Asset Management, joins as a Vice President in Heptagon's Stockholm office, to reinforce Nordic Institutional Sales. Furthermore, taking a significant step in its sustainability capabilities, Heptagon has announced the appointment of Rachel Neill as Head of Sustainability, to oversee the firm's rapidly expanding sustainability strategy and initiatives.

Greg Morris: A seasoned Professional in Finance

Greg Morris joins Heptagon from abrdn, where he served as the Head of UK Institutional Business Development & Sales. Prior to that, he was their Global Head of Alternative Investments Distribution. With over 25 years of experience in senior roles across the financial sector, Greg brings a wealth of expertise to Heptagon Capital. In his new role, Greg will be responsible for overseeing the global institutional and wholesale sales division, playing a pivotal role in Heptagon Capital's strategic initiatives to expand its market presence. Greg holds a BA (Hons) in Finance from Ulster University and is a Fellow of the Financial Services Institute of Australasia (FINSIA) as well a Chartered Member of CISI.

Michael Eriksson: Nordic Sales Team Expansion

Michael Eriksson, most recently Head of Sales at Lancelot Asset Management, and before that, responsible for institutional and wealth management sales at Mercer Sweden, joins us in our Stockholm office, with over 14 years of sales experience. His responsibilities include marketing the firm's product offering to Nordic related clients based in the region, and those located across Continental Europe. Michael holds a degree of Master of Science in Economics from Uppsala University.

Rachel Neill: Leading Sustainability Initiatives

Rachel Neill comes to Heptagon Capital from Connected Asset Management, where she served as Chief Sustainability Officer. At Heptagon, she will oversee the firm's sustainability strategy and initiatives, largely working with Heptagon's diverse range of UCITS funds, including six Article 8 funds and one Article 9 fund. Rachel has a BComm Honors in Financial Analysis and Portfolio Management from the University of Cape Town. She earned her CFA Charter in 2019 and a Certificate in ESG Investing from the CFA Institute in 2022.

Manager's Perspective

Heptagon's Managing Partners commented, "We are thrilled to welcome three executive hires to the firm this year. As we continue to expand our market presence, Greg and Michael will be instrumental in strengthening our institutional sales efforts and fostering strategic partnerships. Rachel's extensive experience in sustainability is also a perfect match for our ongoing commitment to responsible investing. All three hires bring a wealth of experience, and will provide an invaluable contribution to the firm's continued success and expansion.

About Heptagon Capital

Heptagon was founded in 2005 by former Morgan Stanley directors, including Eran Ben-Zour, Tarek Mooro and Fredrik Plyhr; and provides Institutional and Ultra High Net Worth investors creative, class-leading investment opportunities across traditional and alternative asset classes. Heptagon Capital actively advises on and manages over \$13.4bn in assets, as of 31st June 2023. Discover our website here <u>www.heptagon-capital.com</u>.

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